

Saam Motamedi

PARTNER // GREYLOCK

Saam aspires to be the first partner for founders focused on building category-defining enterprise software companies. He partners with AI-native entrepreneurs, leveraging his experience helping companies develop from idea to public company revenue scale.

At Greylock, he has led investments in and serves on the boards of application companies like Cresta, Fermat Commerce and Resolve AI; infrastructure companies like Braintrust, Orb and Snorkel; and cybersecurity companies such as Abnormal AI, Apiiro, Cogent Security, Fable Security, Opal, and Upwind Security.

Saam brings a hands-on perspective to the ideas, markets, and people capable of reshaping the enterprise software stack. Before joining Greylock, he founded Guru Labs, a machine learning-driven fintech startup, and worked in product management at RelateIQ—one of the first AI application companies—where he led development of data products before and through its acquisition by Salesforce.

With a background spanning entrepreneurship, product leadership, and early-stage investing, Saam is a natural partner to founders navigating the critical early steps of company-building, from recruiting foundational teams to securing early customers. He is equally driven by advancing nascent concepts into viable companies and understanding the inner workings and priorities of large enterprise companies.

Saam grew up in Houston, Texas, and holds a B.S. in Computer Science from Stanford University, where he was a Mayfield Fellow. Outside of work, he is an avid tennis player and devoted fan of Stanford and Houston sports teams.



CURRENT INVESTMENTS

- Abnormal Security
- Apiiro
- Braintrust
- Cogent Security
- Cresta
- Fable Security
- Fermat
- Modular
- Natoma Labs
- Orb
- Opal
- Predibase
- Resolve AI
- Snorkel
- Upwind
- Wiz

PREVIOUS INVESTMENTS

- Predibase (Acquired by Rubrik)
- Adept