Sophia Luo

PARTNER // GREYLOCK

Sophia Luo is a seasoned startup operator and investor with a background in both engineering and product management. Growing up in the Bay Area, she attended MIT, where she earned her Bachelors of Computer Science, Bachelors of Mathematical Economics and, Masters of Engineering — all in four years.

Sophia began her career in engineering at Scale AI when there were under 50 engineers. She transitioned into product management, spearheading the development and launch of several new products, including the Generative AI Data Engine. While at Scale AI, she also built the university recruiting program from the ground up and played a crucial role in building the engineering team and culture.

She then went to Character AI as the 5th product engineer. There, she worked on both the core product and growth teams where she was responsible for driving top line engagement and new user metrics. Alongside her career, she actively invests in early-stage companies, including Cognition AI.